



## SALES & ESTIMATIONS

- Brockville & Surrounding Areas
- Wage dependent on Experience
- Employment Conditions: Day – Some Weekends Required
  - Commercial & Residential

As a Flooring & Bathroom consultant, your role is to drive sales by providing exceptional customer support to our valuable customers for their flooring and bathroom projects from inception to completion. Your duties include:

- \* Promote bathroom & flooring products and services
- \* Educate customers about bathroom & flooring products and services
- \* Educate customers about the design, layout & products needed to complete projects
- \* Conduct sales activities. Build and manage customer relationships.
- \* Inform existing and potential customers about special offers
- \* Follow-up with customers' issues and resolve them in a timely and professional manner
- \* Achieve individual sales targets to support overall department goals
- \* Comply with all Company Procedures & Policies
- \* Measure, draw and do up estimates for flooring & bathroom renovations
- \* Complete all duties as assigned

### **WHAT YOU NEED TO SUCCEED:**

- College diploma and/or equivalent work experience
- Previous sales experience within the flooring or bathroom industry is preferred
- 2 + Years of experience working in a sales driven environment
- Computer knowledge is a must
- Work schedule as determined by sales, customer, and business needs.
- Must be available to work on the weekends
- Effective verbal and written communication
- Valid driver's license for initial measures and job site visits
- Must demonstrate self-motivation, enthusiasm, and organizational skills and be goal-oriented.
- Design background an ASSET

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